

Top 10 Tasks

1. Complete the Silver Wings Scholars Program (Education - www.marykayintouch.com)
2. Complete Color Certification (Products – Color Confident - www.marykayintouch.com)
3. Order Business Kit (MK Connections)
4. Set Up Website
5. Set Up Propay
6. Go to www.lorettaknutson.com and check out all the training available, including ideas for monthly themes.
7. Go to www.debpik.com to meet your National Sales Director and for access to additional training.
8. Make a list of potential customers, ie., co-workers, online friends, college friends, former, current and new neighbors, place of worship friends, local business owners, doctors and staff, pharmacist, dentist and staff, mothers of children’s friends, teachers, baby sitters, groomer, florist, housekeeper. Use this list to plan with your Director, scheduling 5 parties you lead (make them your practice/business warm-up) or a business debut (business launching party) Your goal should be to complete a Power Start (30 faces in one month) or Perfect Start (15 faces in one month)
9. Attend Success Meetings weekly and all Mary Kay functions (Career Conference, Seminar, National Area Retreat). Mary Kay Ash always said “Show up to go up!” Success requires decision, commitment, and discipline.
10. Read Mary Kay’s autobiography, *Miracles Happen*.